

# Solutions-Optimized and Innovative



#### About us

Conversant technology is one of the leading system integration service providers with a total network solution from initial scope development and implementation, through optimization and maintenance. Our extensive experience with systems puts us in an ideal position to help clients achieve the industrial efficiency they are seeking, minimizing costs while respecting the quality of products. We strive to continuously improve our performance and capabilities in order to maintain our competitive edge and we are committed to satisfying the requirements of our customers by delivering high quality products and services that meet or exceed our customers' expectations. Over the past years, we have expanded and diversified our business activities to encompass the areas of Unified Communications, Legacy Telephone Systems, IT Infrastructure Networking, Structured Cabling and Block Wiring, Tele-presence and Collaboration, Multimedia Systems, Desktop Support and AMCs, Security Systems and access Control Solutions, Project Consultancy, Turnkey Solutions etc. We deals with many products such as IT Equipment and Components, CCTV and Access Control Equipment, Commercial and professional Audio equipment, Commercial Video Processing and Display Equipment, EPABX, Telephony and Intercom Equipment, A/V Conferencing Equipment, Fiber Optic Lighting Equipment and Components, Custom Control Room Furniture, IT Consumables, Specialized Equipment and Components.

#### Vision

To be the premier and preferred provider of telecom and information service offering clients with ways to optimize their business efficiency, reducing their operating costs, optimizing their energy usage and ultimately increasing profitability by consistently providing the highest quality products and most reliable services.

#### **Mission**

We strive to be an efficient and reliable partner that aims to create durable relationship with customers through customized solutions that cater to their specific needs by exceeding the expectations for quality execution and service backed by years of experience and one of the best technical expertise.

## Solutions

- Structured cabling and block wiring
- IT Infrastructure Networking
- Unified Communications
- Legacy Telephone Systems
- Tele-presence and collaboration
- Security Systems & ACS
- Public Addressing & BG Music
- SMATV / IPTV
- Home/Commercial Automation
- Project Consultancy
- Turnkey solutions
- Desktop support and AMCs

#### Structured cabling and block wiring

A structured cabling system is as important to the success of your organization as the people work on it. A well-planned, structured cabling system facilitates the continuous flow of information, enables the sharing of resources, promotes smooth operations, and accommodates future technology. Although the physical layout of a network will to some extent be determined by its size and the type of networking technology chosen, the cabling system is a critical element of any network. It is generally accepted that a significant number of network failures are caused primarily by cable-related problems. Getting the cabling system right, therefore, is essential for an effective data communications system. With this need in mind, the development of industry standards for cabling standards has accompanied developments in network and communication technology. National and international telecommunications cabling standards have been widely adopted, all of which are based on the American ANSI/TIA/EIA cabling standards. Block wiring refers to the wiring system inside a building or linking clusters of buildings within a building complex.

#### IT Infrastructure Networking

Network infrastructure refers to the hardware and software resources of an entire network that enable network connectivity, communication, operations and management of an enterprise network. Network infrastructure provides the communication path and services between users, processes, applications, services and external networks/the Internet. Network technologies considered cutting-edge only a few years ago, are now a viable option for network upgrades. The shift is towards the direction of Gigabit Ethernet, 10-GbE, SANs (Storage Area Networks,) and 40+Gbps connections for enterprise and data centre back-bones. We build and manage key elements of your network with skill and professionalism. Our proven skills deliver the most future-proof solutions for your company.

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#### **Unified Communications**

Unified communications include the means to integrate real-time or near real time unified messaging collaboration and interactive systems as a single user can access a variety of communication applications such as e-mail, SMS, video, fax, voice and others trough single user mail box. Providing integration through multiple devices through many service featured and user accounts as readily available to you from your PDA, laptop or other wireless device as if you were using your desktop PC.

Unified communications and collaborations are integrated solutions that bring multiple tools together such as instant messaging, conferencing, email and voice calling, for seamless interaction with clients, partners and co workers.

#### Legacy Telephone Systems

Our legacy telephone systems aim to make communicating easier, faster more reliable and cost effective. We offer the power and advanced technologies used by large corporations in an affordable and easy to use system customized for your business.

With our strong customer service team offer completely efficient and high quality service. Being able to have a great network of strategic partnerships makes us a great choice to be a part of your team.

#### Tele-presence and collaboration

Using tele -presence gives you the best of both worlds: it combines the speed and efficiency of a phone call with the benefit of human interaction in a face-to-face meeting; technical elements - such as microphones - are integrated in the meeting desk, amplifying the experience of all participants meeting in one room, around one table. Tele-presence allows participants to share data, voice, pictures, graphics, and animations by electronic means. Multiple cameras and microphones pick up participants so that all audiovisual information becomes directional, with eye contact and spatial sounds aligned with the locations of the participant.

#### Security Systems & ACS

State-of-the-art access control software that integrates the most advanced security technologies with innovative networking capabilities to bring you full-featured security solutions serving any size facility. Enhance your investment in access control and perimeter security by providing a simple and effective way to register, badge, and track and manage your facility's visitor traffic. Our security solutions provide three levels of protection. CCTV, Access Control and Systems Control. With complete assessment of your premises to establish CCTV points of service we provide 360 degrees of AV coverage. We offer innovative biometric scanning technologies such as thumb, palm and retina scanners, id scanning systems and keypads which help you to deny unwanted access to any location.





We offer revolutionary fully digital public address audio technology with amazing configuration and control capabilities which carry a full range of amplifiers, speakers and microphones to meet the specific requirements of any organization. The high quality products are fully supported by our team of trained engineers for both system design and after sales support. Whatever the requirements, we can provide the optimum. Whether it is industrial, commercial or residential sound system, Conversant Technology an experience and the expertise to implement it. With wide range of Network Based Solutions, our systems can offer sound reinforcement in small restaurants to large factories, from residential buildings to malls.

#### SMATV / IPTV

Conversant Technology provides SMATV services provides you a community distribution system for signals received from multiple satellites, channels and radio which creates a single integrated cable signal and distributes to households or offices within a building or multiple buildings such as hotels, apartments and offices.

Our IPTV system service is a secure and reliable delivery of entertainment videos and related services to the subscribers which include live TV, video on demand and interactive TV. This technology allows more flexibility within the client home network, with IPTV Deployments, Network Security & Performance are tightly managed to ensure a superior entertainment experience, resulting in a compelling business environment for content providers, advertisers and customers alike.



#### Home/Commercial Automation

Our Smart home technology adds convenience, comfort, and peace of mind to you with system for music, video, lights, climate and security enabling to easily operate them from a smart phone, tablet, and keypad or touch panel. Our home automation technology offers you lighting control systems, air conditioning control, curtains and blinds control, centralized audio visual systems, home theatre systems, CCTV systems, intercom systems and access control systems. Our powerful and user-friendly automation systems are ideally suited to commercial environments. The ability to connect and manage a wide variety of products from audio visual equipments to lighting and climate control and security systems.

#### **Project Consultancy**

Design and implementation of the physical structure of any network system is a onetime process and has considerable financial implications. For this reason, the design should be one that adapts itself to the growth of the organization and future technologies. This is a very complex task and requires a thorough understanding of not only the standards but also the requirements of the various applications intended to utilize the system. Therefore, it is best that this critical as well as complex task be performed by genuine consultants who are well qualified independent and impartial. When calling Advanced Network Consulting for your complimentary one hour network evaluation, feel confident that you are dealing with a local, reliable company in good standing with the business community.

#### **Turnkey solutions**

Turnkey is a product or service that is designed, supplied, built, or installed fully complete and ready to operate. The term implies that the end user just has to turn a key and start using the product or service. With more and more intelligence being built into applications, existing systems are stretched to their limits in terms of available resources. With proven capability for designing and implementing truly versatile systems using the latest technologies, we are fully aware of all the technical innovations and industry standards in our areas of operation. A contract where the essential design emanates from, or is supplied by, the Contractor and not the owner, so that the legal responsibility for the design, suitability and performance of the work after completion will be made to rest with the contractor. 'Turnkey' is treated as merely signifying the design responsibility as the contractor's.

#### Desktop support and AMCs

We provide cost effective Annual Maintenance Contracts for companies and businesses. We help companies and businesses do regular IT checks and routine maintenance works to regulate the overall IT performance. We provide dedicated IT service to ensure maximum uptime and systems availability for businesses to operate on. We enter into tailored AMC and SLA standards with strict KPIs to ensure higher level of services delivery. Also provide Annual Maintenance Contract (AMC) to our clients for their desktop, Laptops, printers and other computer related issues. Our technicians either troubleshoots the software issues online itself or visit the office directly to solve hardware issues if required.



### Services

### **Design and Build**

- Structured Cabling Networks
- Security and Access Control Systems
- Perimeter Intrusion Detection Systems
- Multi-room A/V Systems
- Signage and Display Systems
- Queue Management Systems
- Home Automation Systems
- Residential Intercom Systems
- A/V Conferencing Systems.
- Staging and Live A/V systems
- Fiber Optic Lighting systems
- Acoustic Panelling
- Vehicle Barriers
- Automated Gates

### **Technical Support**

- Annual Preventive maintenance
- Incidental Breakdown Maintenance
- On-site Standby Resources
- Project Supervision
- Infrastructure Relocation and Retrofits

#### **Design Consultancy**

- Site-wide Multiservice Networks
- Perimeter and Building Security Systems
- Live and installed A/V systems
- Signage and Display Systems
- Wire line and Wireless communication systems
- A/V Conferencing systems
- Fibre optic lighting systems
- Energy and resource saving systems
- Home automation systems

#### **Product and Component Supplies**

- IT Equipment and Components
- CCTV and Access Control Equipment
- Commercial and professional Audio equipment
- Commercial Video Processing and Display Equipment
- EPABX, Telephony and Intercom Equipment
- A/V Conferencing Equipment
- Fibre Optic Lighting Equipment and Components
- Custom Control Room Furniture
- IT Consumables
- Specialized Equipment and Components

# Strategic partners





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